

BID RESULTS				
CK09MERCER2013-25 TREATED AND UNTREATED ROCK SALT FOR THE COUNTY OF MERCER AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM				
December 3, 2013				
AWARD TWO (2) YEARS, COOP REQUIREMENTS INCLUDED IN BID	LOW BIDDER FOR TREATED AND UNTREATED ROCK SALT; INCLUDE IN CONTRACT, AGENCY REQUIREMENTS			
NUMBER OF RESPONDENTS:	4			NO BID
BIDDER	INTERNATIONAL SALT CO., LLC	ATLANTIC SALT, INC.	CARGILL, INC. - DECING TECHNOLOGY BUSINESS UNIT	NORTH AMERICAN SALT COMPANY
ADDRESS	655 NORTHERN BLVD.	134 MIDDLE STREET, SUITE 210	24950 COUNTRY CLUB BLVD., SUITE 450	9900 WEST 109TH STREET, SUITE 600
CITY, STATE, ZIP	CLARKS SUMMIT, PA 18411	LOWELL, MA 01852	NORTH OLMSTEAD, OHIO 44070	OVERLAND PARK, KS 66210
CONTACT	DANIEL P. THOMPSON	DONNA CAPILLO	ELAINE DEMBINSKI	TERESA WILDE
TELEPHONE	888 388 4726	978 453 4911	800 600 7258	
FAX	570 586 6463	978 251 8244	440 716 0763	
EMAIL	BIDS@ISCOSALT.COM	INFO@EASTERNMINERALS.COM	ELAINEDEMBINSKI@CARGILL.COM	
EXTEND TO COOP MEMBERS	YES	YES	NO	
HOLD PRICING CONSIDERATION GREATER THAN 60 DAYS	YES	YES	NO	
CONTINUITY OF SERVICE	YES	YES	YES	
INSURANCE REQUIREMENTS	REQUIRED IF AWARDED	REQUIRED IF AWARDED	REQUIRED IF AWARDED	
STOCKHOLDER DISCLOSURE	OK	OK	OK	
NEW JERSEY BUSINESS REGISTRATION	OK	OK	OK	
EIC	23491 EXPIRES 8/15/14	5836 EXPIRES 10/15/19	24320 EXPIRES 1/15/16	
EXHIBIT A	INCLUDED	INCLUDED	INCLUDED	
TREATED ROCK SALT				
TOTAL ESTIMATED TONS 12,400 FOR TWO YEAR PERIOD (DOT: 12,000; PC: 400)				
COST PERT TON DELIVERED	\$70.13	NO BID	\$75.84	
TOTAL COST * BASIS OF AWARD*	\$869,612.00	NO BID	\$940,416.00	
COST PERT TON FOR PICK-UP BY CONTRACTING UNIT	\$70.00	NO BID	\$73.50	
UNTREATED ROCK SALT				
TOTAL ESTIMATED TONS 1,500 FOR TWO YEAR PERIOD (DOT: 1,500)				
COST PERT TON DELIVERED	\$52.13	\$53.93	\$58.84	
TOTAL COST *BASIS OF AWARD*	\$78,195.00	\$80,895.00	\$88,260.00	
COST PERT TON FOR PICK-UP BY CONTRACTING UNIT	\$52.00	\$53.93	\$56.50	

BID RESULTS
AB2013-59 SLUDGE AND SEPTIC REMOVAL AND SEWER LINE CLEANING
DEMCEBER 3, 2013 POSTPONED

REP RESULTS		
RFP2013-04 RISK MANAGER FOR THE MERCER COUNTY INSURANCE COMMISSION		
DECEMBER 5, 2013		
AWARD ONE YEAR WITH TWO-ONE YEAR OPTIONS		
NUMBER OF RESPONDENTS	1	
NAME OF BIDDER	BORDEN-PERLMAN INSURANCE AGENCY INC.	
ADDRESS	2000 LENOX DRIVE SUITE 202	
CITY, STATE, ZIP	LAWRENCEVILLE, NJ 08648	
CONTACT	DOUGLAS BORDEN	
TELEPHONE	609 896 3434	
FAX	609 895 1468	
WEBSITE OR E-MAIL	DBORDEN@BORDENPERLMAN.COM	
INSURANCE REQUIRED IF AWARDED	REQUIRED	
HOLD PRICING BEYOND 60 DAYS	YES	
CONTINUITY OF OPERATION	YES	
NJ BUSINESS REGISTRATION CERTIFICATE	OK SINCE 2006	
EMPLOYEE INFORMATION CERTIFICATE	26557 EXPIRES 5/15/16	
EXHIBIT A	OK	
STOCKHOLDER DISCLOSURE	OK	
NON-COLLUSION AFFIDAVIT	OK	
QUALIFICATION STATEMENT	INCLUDED	
POLITICAL CONTRIBUTION	NONE	
YEAR ONE	37,000.00	
YEAR TWO	37,000.00	
YEAR THREE	37,000.00	

REP RESULTS		
RFP2013-04 EXECUTIVE DIRECTOR FOR THE MERCER COUNTY INSURANCE COMMISSION		
DECEMBER 5, 2013		
AWARD ONE YEAR WITH TWO-ONE YEAR OPTIONS		
NUMBER OF RESPONDENTS	1	
NAME OF BIDDER	PERMA RISK MANAGEMENT SERVICES	
ADDRESS	9 CAMPUS DRIVE, SUITE 16	
CITY, STATE, ZIP	PARSIPPANY, NJ 07054	
CONTACT	JOSEPH HRUBASH	
TELEPHONE	973 659 6577	
FAX	973 267 1757	
WEBSITE OR E-MAIL	JHRUBASH@PERMAINC.COM	
INSURANCE REQUIRED IF AWARDED	REQUIRED	
HOLD PRICING BEYOND 60 DAYS	YES	
CONTINUITY OF OPERATION	YES	
NJ BUSINESS REGISTRATION CERTIFICATE	OK SINCE 1959	
EMPLOYEE INFORMATION CERTIFICATE	4606 EXPIRES 10/15/2016	
EXHIBIT A	REQUIRED IF AWARDED	
STOCKHOLDER DISCLOSURE	OK	
NON-COLLUSION AFFIDAVIT	OK	
QUALIFICATION STATEMENT	INCLUDED	
POLITICAL CONTRIBUTION	NONE	
YEAR ONE ADJUSTED BASED UPON BUDGET AND ADDITIONAL ENTITIES JOINING	146,528.18	BASED UPON 2% OF 7,326,409
YEAR TWO ADJUSTED BASED UPON BUDGET AND ADDITIONAL ENTITIES JOINING	149,458.74	BASED UPON +2% ON YEAR ONE
YEAR THREE ADJUSTED BASED UPON BUDGET AND ADDITIONAL ENTITIES JOINING	152,447.92	BASED UPON +2% ON YEAR TWO

REP RESULTS		
RFP2013-04 THIRD PARTY ADMINISTRATOR FOR THE MERCER COUNTY INSURANCE COMMISSION		
DECEMBER 5, 2013		
AWARD ONE YEAR WITH TWO-ONE YEAR OPTIONS		
NUMBER OF RESPONDENTS	2	
NAME OF BIDDER	INSERVCO INSURANCE SERVICES INC.	COMP SERVICES INC.
ADDRESS	2 N. 2ND STREET	1700 MARKET STREET
CITY, STATE, ZIP	HARRISBURG, PA 17101	PHILADELPHIA, PA 19103
CONTACT	MICHAEL P. SCHEIB	GLENN GIVENS
TELEPHONE	800 356 0438 EXT 4002	856 745 2233
FAX	717 221 6060	215 587 1826
WEBSITE OR E-MAIL	MSCHEIB@PNAT	GLENN.GIVENS@AHCASUALTY.COM
INSURANCE REQUIRED IF AWARDED	REQUIRED IF AWARDED	REQUIRED IF AWARDED
HOLD PRICING BEYOND 60 DAYS	YES	NO
CONTINUITY OF OPERATION	YES	REFER TO QUALIFICATION STATEMENT
NJ BUSINESS REGISTRATION CERTIFICATE	OK SINCE 2001	OK SINCE 2002
EMPLOYEE INFORMATION CERTIFICATE	5867 EXPIRES 10.15.15	40748 EXPIRES 10.15.16
EXHIBIT A	OK	REQUIRED IF AWARDED
STOCKHOLDER DISCLOSURE	OK	OK
NON-COLLUSION AFFIDAVIT	OK	OK
QUALIFICATION STATEMENT	INCLUDED	INCLUDED
POLITICAL CONTRIBUTION	NONE	NONE
YEAR ONE	190,000.00	375,000.00
ONE TIME FEE FOR DATA CONVERSION UP TO		25,000.00
FIRST YEAR UP TO		400,000.00
YEAR TWO	195,000.00	382,500.00
YEAR THREE	200,000.00	390,000.00